

DIRECTOR OF BUSINESS DEVELOPMENT, VANCOUVER

ORGANIZATION

Canadian Development Consultants International Inc. (*CDCI Research*), Canada's largest historical research management and litigation support company, is recruiting a Director of Business Development. We are a privately owned Canadian company engaging nearly 100 research professionals, management and administrative staff across Canada. We provide our clients with the best research professionals in the industry, combined with the capacity, technology and corporate experience to meet any and all of their research needs.

POSITION SUMMARY

The Director of Business Development is responsible for the overall leadership and management of CDCI's Business Development and Service Delivery. This executive will serve as a key member of the team responsible for achieving the company's overall vision and strategies. This role will be positioned in Vancouver.

The Director of Business Development will be responsible for generating new revenue and managing CDCI's business development and service delivery systems. The executive will lead the portfolio and project management teams, ensuring national strategic alignment of policy, process, and culture. CDCI Research's regional portfolio and project management teams will report to the director. The director will implement reporting strategies to meet the needs of all users.

The executive will leverage personal networks and expertise to secure new business. This position is critical for building and maintaining CDCI's brand identity. The role works closely with client representatives and departmental managers to augment his or her knowledge of the industry and ensure branch-wide corporate networks and referral sources are maintained.

Please send CVs or inquiries to Tony Brace (tbrace@cdci.ca).

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